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POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

FERTILIZER YEARS 1989/90 AND 1988/89

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	1988/89	Change	1989/90	1988/89	Change	1989/90	1988/89	Change
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	7,466,396	8,916,168	-16.3%	1,826,883	1,627,907	12.2%	9,293,279	10,544,075	-11.9%
(-) Ending Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(=) Total Disappearance	7,821,120	8,212,437	-4.8%	1,704,553	1,566,270	8.8%	9,525,673	9,778,707	-2.6%
(-) Exports	3,171,681	3,801,483	-16.6%	446,731	538,929	-17.1%	3,618,412	4,340,412	-16.6%
(=) Disappearance-Canada & United States	4,649,439	4,410,954	5.4%	1,257,822	1,027,341	22.4%	5,907,261	5,438,295	8.6%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1989/90 AND 1988/89

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989/90	1988/89	1990	1989	1988	1987	1989/90	1988/89
MURIATE								
Special Standard	169,036	195,875	19,851	28,781	67,645	81,562	177,966	234,739
Standard	2,560,161	3,355,565	453,918	592,280	341,652	478,701	2,698,523	3,104,937
Chemical	107,543	106,087	24,975	15,937	10,682	11,781	98,505	100,832
Coarse	2,350,911	2,733,807	664,430	825,364	489,633	355,647	2,511,845	2,398,076
Granular	2,922,934	3,129,872	582,259	599,402	434,529	355,453	2,940,077	2,964,999
Soluble	786,920	750,818	186,551	122,368	91,067	140,245	722,737	719,517
Sulphates	355,774	272,051	68,003	48,249	31,805	55,907	376,020	255,607
TOTAL:	9,293,279	10,544,075	1,999,987	2,232,381	1,467,013	1,479,296	9,525,673	9,778,707

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89
MURIATE										
Special Std	140	63	191,945	220,016	-	-	-	-	192,085	220,079
Standard	296,043	328,598	2,201,492	2,630,503	251,607	268,014	5,228	4,872	2,754,370	3,231,987
Chemical	-	-	-	-	93,160	77,904	5,841	4,405	99,001	82,309
Coarse	2,396,647	2,218,026	273,905	322,989	-	-	-	-	2,670,552	2,541,015
Granular	2,145,999	1,900,358	548,151	814,434	-	-	-	-	2,694,150	2,714,792
Soluble	380,797	368,578	80,866	123,537	129,716	121,276	149,090	124,921	740,469	738,312
Sulphates	204,277	169,699	161,677	94,691	7,161	6,973	217	44	373,332	271,407
TOTAL:	5,423,903	4,985,322	3,458,036	4,206,170	481,644	474,167	160,376	134,242	9,523,959	9,799,901

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL	
Argentina	687	2,821	4,699	0	2,922	11,129	
Australia	2,031	29,053	149,722	0	5,683	186,489	
Bangladesh	10,601	0	0	0	0	10,601	
Belgium	0	0	13,648	0	0	13,648	
Belize	762	0	1,542	0	102	2,406	
Brazil	55,271	104,983	118,442	0	598	279,294	
Chile	72,748	2,881	0	0	7,799	83,428	
China	629,589	0	10,051	0	44,325	683,965	
Colombia	38,336	38,496	25,757	0	2,909	105,498	
Costa Rica	24,730	667	11,305	0	6,084	42,786	
Denmark	88,652	0	0	0	0	88,652	
Dom. Republic	3,701	0	24,036	13	1,294	29,044	
Ecuador	7,968	242	0	0	727	8,937	
El Salvador	1,108	0	1,453	0	242	2,803	
England	0	0	0	4,394	0	4,394	(A)
France	41,797	0	0	0	0	41,797	
French Guiana	297	0	0	0	0	297	
Guatemala	7,319	0	7,755	0	0	15,074	
Guyana	1,046	0	0	0	0	1,046	(A)
Holland	0	0	27,169	0	0	27,169	
Honduras	948	952	0	0	485	2,385	
India	217,825	0	0	0	10,544	228,369	
Indonesia	115,841	0	0	0	4,567	120,408	
Ireland	0	0	4,084	0	0	4,084	
Jamaica	906	4,283	6,211	0	0	11,400	
Japan	169,708	50,315	83,181	76,459	38,199	417,862	
Korea	243,082	0	0	0	0	243,082	
Malaysia	255,591	0	0	0	3,374	258,965	
Martinique	0	0	5,834	0	[illegible]	6,994	
Mexico	41,600	0	0	0	15,118	56,718	
Nepal	1,077	0	0	0	0	1,077	(A)
New Zealand	37,334	33,429	10,090	0	248	81,101	
Nigeria	26,645	0	0	0	0	26,645	
Norway	10,806	0	0	0	0	10,806	
Pakistan	13	0	0	0	0	13	
Panama	0	0	2,621	0	100	2,721	
Peru	8,043	0	0	0	7,029	15,072	
Philippines	65,836	0	0	0	0	65,836	
Puerto Rico	0	4,116	0	0	99	4,215	
South Africa	8,450	0	11,877	0	0	20,327	
Sri Lanka	18,117	0	0	0	0	18,117	
Sweden	347	0	0	0	0	347	(A)
Switzerland	85,411	0	7,217	0	0	92,628	
Taiwan	82,457	0	0	0	40	82,497	
Thailand	16,757	0	0	0	2,242	18,999	
Trinidad	0	0	949	0	0	949	(A)
Uruguay	0	1,667	0	0	0	1,667	
Venezuela	0	0	20,508	0	5,787	26,295	
TOTAL AG:	2,393,437	273,905	548,151	80,866	161,677	3,458,036	
NON-AGRICULTURAL							
Argentina	60	-	-	0	0	60	
Australia	0	-	-	2,081	82	2,163	
China	0	-	-	3,819	0	3,819	(A)
Costa Rica	0	-	-	520	0	520	
India	0	-	-	4,549	0	4,549	(A)
Italy	0	-	-	26,670	0	26,670	
Japan	1,352	-	-	71,164	50	72,566	
Korea	1,939	-	-	26,082	0	28,021	
Mexico	5,623	-	-	0	75	5,698	
New Zealand	60	-	-	0	10	70	
Pakistan	12	-	-	0	0	12	
Puerto Rico	4	-	-	0	0	4	
Sweden	635	-	-	0	0	635	
Taiwan	973	-	-	14,205	0	15,178	
United Kingdom	411	-	-	0	0	411	
TOTAL NON-AG:	11,069	-	-	149,090	217	160,376	
TOTAL EXPORTS	**2,404,506**	**273,905**	**548,151**	**229,956**	**161,894**	**3,618,412**	

NOTE A: previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	5,634	33,472	32,076	6,007	4,605	81,794
AK Alaska	15	243	1,158	0	18	1,434
AZ Arizona	997	219	1,449	46	1,074	3,785
AR Arkansas	847	1,215	43,941	9,300	355	55,658
CA California	31,729	17,276	14,928	1,294	18,153	83,380
CO Colorado	3,458	37	7,195	1,397	985	13,072
CT Connecticut	0	449	1,620	43	219	2,331
DE Delaware	683	13,711	11,445	1,744	440	28,023
FL Florida	40,971	36,274	14,814	19,392	40,900	152,351
GA Georgia	21,166	10,516	71,257	16,655	16,861	136,455
HI Hawaii	0	8,212	52	0	560	8,824
ID Idaho	3,028	7,049	18,604	876	1,535	31,092
IL Illinois	13,356	485,671	73,856	52,806	2,458	628,147
IN Indiana	11,902	253,937	66,355	41,043	2,216	375,453
IA Iowa	1,308	305,290	136,592	61,601	441	505,232
KS Kansas	3,234	7,992	31,588	6,448	1,182	50,444
KY Kentucky	1,077	87,171	27,329	438	7,768	123,783
LA Louisiana	20,210	2,235	122,616	5,600	183	150,844
ME Maine	0	0	5,949	0	404	6,353
MD Maryland	1,977	1,150	17,259	9,474	322	30,182
MA Massachusetts	0	434	1,282	972	276	2,964
MI Michigan	914	140,413	67,420	1,234	2,765	212,746
MN Minnesota	686	132,266	220,779	12,320	4,937	370,988
MS Mississippi	0	15,421	15,207	5,836	575	37,039
MO Missouri	17,107	33,636	216,621	22,261	1,650	291,275
MT Montana	93	1,942	11,389	446	8	13,878
NE Nebraska	2,379	4,539	14,623	9,251	6,388	37,180
NV Nevada	75	0	376	0	347	798
NH New Hampshire	0	0	832	0	5	837
NJ New Jersey	0	1,488	3,649	1,046	166	6,349
NM New Mexico	1,141	0	2,250	333	1,042	4,766
NY New York	1,282	14,135	37,059	3,628	3,214	59,318
NC North Carolina	10,439	16,197	32,753	12,885	11,402	83,676
ND North Dakota	0	7,356	18,991	493	5	26,845
OH Ohio	27,740	282,515	111,317	14,115	8,672	444,359
OK Oklahoma	2,582	1,624	17,714	477	702	23,099
OR Oregon	1,044	5,387	23,185	1,783	1,767	33,166
PA Pennsylvania	4,791	5,729	44,738	4,626	3,346	63,230
RI Rhode Island	0	0	1,485	248	588	2,321
SC South Carolina	8,993	5,537	53,214	3,301	5,992	77,037
SD South Dakota	15	9,717	8,353	2,169	63	20,317
TN Tennessee	4,313	63,805	30,724	4,739	3,851	107,432
TX Texas	11,651	20,745	89,427	14,467	10,434	146,724
UT Utah	15,200	197	2,451	0	696	18,544
VT Vermont	0	0	5,639	108	340	6,087
VA Virginia	5,508	2,706	53,239	12,216	7,952	81,621
WA Washington	5,499	14,515	24,522	3,443	2,582	50,561
WV West Virginia	0	1,332	360	0	323	2,015
WI Wisconsin	10,704	196,653	75,295	8,105	5,515	296,272
WY Wyoming	184	659	1,911	0	94	2,848
TOTAL U.S.:	293,932	2,251,067	1,886,888	374,666	186,376	4,992,929
CANADA						
AB Alberta	132	58	37,604	2,341	133	40,268
BC Brit. Columbia	695	76	7,272	55	540	8,638
MB Manitoba	(11)	4,485	19,715	2,789	0	26,978
NB New Brunswick	0	3,706	8,024	0	807	12,537
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	4,203	1,930	0	0	6,133
ON Ontario	1,086	123,817	67,510	782	8,085	201,280
PE Pr.Edward Isle	0	1,662	10,187	0	192	12,041
PQ Quebec	319	5,095	95,552	54	8,144	109,164
SK Saskatchewan	30	2,478	11,317	110	0	13,935
TOTAL CAN:	2,251	145,580	259,111	6,131	17,901	430,974
TOTAL DOMESTIC	296,183	2,396,647	2,145,999	380,797	204,277	5,423,903
EXPORT SALES:	2,393,437	273,905	548,151	80,866	161,677	3,458,036
TOTAL AG SALES	2,689,620	2,670,552	2,694,150	461,663	365,954	8,881,939

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	86,017	-	-	38,694	12	124,723
AK Alaska	0	-	-	29	0	29
AZ Arizona	1,105	-	-	0	143	1,248
AR Arkansas	50	-	-	14	194	258
CA California	8,105	-	-	(21)	651	8,735
CO Colorado	1,269	-	-	52	42	1,363
CT Connecticut	232	-	-	0	0	232
DE Delaware	19,261	-	-	19,963	300	39,524
FL Florida	456	-	-	376	265	1,097
GA Georgia	1,655	-	-	1	523	2,179
HI Hawaii	0	-	-	0	0	0
ID Idaho	2,561	-	-	0	11	2,572
IL Illinois	1,441	-	-	1,198	44	2,683
IN Indiana	2,218	-	-	505	196	2,919
IA Iowa	2,208	-	-	141	167	2,516
KS Kansas	1,503	-	-	55	149	1,707
KY Kentucky	12	-	-	531	0	543
LA Louisiana	3,741	-	-	82	62	3,885
ME Maine	499	-	-	0	12	511
MD Maryland	258	-	-	0	220	478
MA Massachusetts	256	-	-	153	89	498
MI Michigan	2,026	-	-	4,649	60	6,735
MN Minnesota	3,966	-	-	32	10	4,008
MS Mississippi	45,674	-	-	80	0	45,754
MO Missouri	2,648	-	-	198	789	3,635
MT Montana	174	-	-	0	0	174
NE Nebraska	1,090	-	-	26	1	1,117
NV Nevada	15	-	-	0	37	52
NH New Hampshire	40	-	-	0	21	61
NJ New Jersey	612	-	-	1,945	193	2,750
NM New Mexico	17,809	-	-	0	428	18,237
NY New York	24,333	-	-	26	343	24,702
NC North Carolina	562	-	-	13	109	684
ND North Dakota	0	-	-	0	0	0
OH Ohio	2,459	-	-	44,683	77	47,219
OK Oklahoma	3,120	-	-	64	532	3,716
OR Oregon	1,959	-	-	20	0	1,979
PA Pennsylvania	2,991	-	-	319	111	3,421
RI Rhode Island	26	-	-	0	9	35
SC South Carolina	27	-	-	147	0	174
SD South Dakota	122	-	-	0	0	122
TN Tennessee	1,592	-	-	348	0	1,940
TX Texas	29,162	-	-	2,942	812	32,916
UT Utah	11,352	-	-	0	26	11,378
VT Vermont	26	-	-	0	0	26
VA Virginia	222	-	-	95	2	319
WA Washington	3,208	-	-	318	0	3,526
WV West Virginia	34	-	-	422	0	456
WI Wisconsin	27,819	-	-	292	14	28,125
WY Wyoming	13,990	-	-	9,501	0	23,491
TOTAL U.S.:	329,905	-	-	127,893	6,654	464,452
CANADA						
AB Alberta	1,482	-	-	244	75	1,801
BC Brit. Columbia	36	-	-	6	165	207
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	20	0	20
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	8,298	-	-	424	267	8,989
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	885	-	-	124	0	1,009
SK Saskatchewan	4,161	-	-	1,005	0	5,166
TOTAL CAN:	14,862	-	-	1,823	507	17,192
TOTAL DOMESTIC	344,767	-	-	129,716	7,161	481,644
EXPORT SALES	11,069	-	-	149,090	217	160,376
TOTAL NON-AG SALES	**355,836**	-	-	**278,806**	**7,378**	**642,020**
GRAND TOTAL	**3,045,456**	**2,670,552**	**2,694,150**	**740,469**	**373,332**	**9,523,959**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1989/90 AND 1988/89

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989/90	1988/89	1990	1989	1988	1987	1989/90	1988/89
MURIATE								
Special Standard	169,036	195,875	19,851	28,781	67,645	81,562	177,966	234,739
Standard	2,112,937	2,884,199	344,672	514,949	280,171	406,761	2,283,214	2,649,421
Chemical	96,593	95,702	23,640	14,431	9,902	11,014	87,384	91,173
Coarse	2,196,433	2,561,553	648,173	809,052	483,548	344,993	2,357,312	2,236,049
Granular	2,153,813	2,476,456	435,793	525,471	376,569	275,910	2,243,491	2,327,554
Soluble	737,584	702,383	183,798	117,967	89,085	139,436	671,753	673,501
TOTAL:	7,466,396	8,916,168	1,655,927	2,010,651	1,306,920	1,259,676	7,821,120	8,212,437

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89
MURIATE										
Special Std	140	63	191,945	220,016	-	-	-	-	192,085	220,079
Standard	169,818	176,327	2,054,815	2,446,751	120,618	144,738	(382)	-	2,344,869	2,767,816
Chemical	-	-	-	-	82,256	69,676	5,092	3,319	87,348	72,995
Coarse	2,284,862	2,108,630	235,851	273,717	-	-	-	-	2,520,713	2,382,347
Granular	1,550,102	1,451,214	454,417	609,452	-	-	-	-	2,004,519	2,060,666
Soluble	330,133	329,032	80,853	123,471	126,579	112,126	149,090	124,757	686,655	689,386
TOTAL:	4,335,055	4,065,266	3,017,881	3,673,407	329,453	326,540	153,800	128,076	7,836,189	8,193,289

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL	
Australia	2,031	29,053	149,722	0	180,806	
Bangladesh	10,601	0	0	0	10,601	
Belgium	0	0	13,648	0	13,648	
Brazil	46,825	84,784	79,381	0	210,990	
Chile	62,703	0	0	0	62,703	
China	629,589	0	10,051	0	639,640	
Colombia	13,632	34,295	25,757	0	73,684	
Costa Rica	10,761	0	6,256	0	17,017	
Denmark	88,652	0	0	0	88,652	
El Salvador	1,108	0	0	0	1,108	
England	0	0	0	4,394	4,394	(A)
France	41,797	0	0	0	41,797	
Guatemala	7,319	0	7,75	0	15,074	
Guyana	1,046	0	0	0	1,046	(A)
Holland	0	0	27,169	0	27,169	
India	217,825	0	0	0	217,825	
Indonesia	115,841	0	0	0	115,841	
Ireland	0	0	4,084	0	4,084	
Jamaica	0	4,283	6,211	0	10,494	
Japan	145,454	48,916	74,691	76,459	345,520	
Korea	243,082	0	0	0	243,082	
Malaysia	255,591	0	0	0	255,591	
Nepal	1,077	0	0	0	1,077	(A)
New Zealand	37,334	33,429	10,090	0	80,853	
Nigeria	26,645	0	0	0	26,645	
Norway	10,806	0	0	0	10,806	
Pakistan	13	0	0	0	13	
Philippines	65,836	0	0	0	65,836	
Puerto Rico	0	1,091	0	0	1,091	
South Africa	8,450	0	11,877	0	20,327	
Sri Lanka	18,117	0	0	0	18,117	
Switzerland	85,411	0	7,217	0	92,628	
Taiwan	82,457	0	0	0	82,457	
Thailand	16,757	0	0	0	16,757	
Venezuela	0	0	20,508	0	20,508	
TOTAL AG:	2,246,760	235,851	454,417	80,853	3,017,881	
NON-AGRICULTURAL						
Australia	0	-	-	2,081	2,081	
China	0	-	-	3,819	3,819	(A)
Costa Rica	0	-	-	520	520	
India	0	-	-	4,549	4,549	(A)
Italy	0	-	-	26,670	26,670	
Japan	1,315	-	-	71,164	72,479	
Korea	1,939	-	-	26,082	28,021	
New Zealand	60	-	-	0	60	
Pakistan	12	-	-	0	12	
Taiwan	973	-	-	14,205	15,178	
United Kingdom	411	-	-	0	411	
TOTAL NON-AG:	4,710	-	-	149,090	153,800	
TOTAL EXPORTS	**2,251,470**	**235,851**	**454,417**	**229,943**	**3,171,681**	

NOTE A: previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	730	33,284	28,438	5,613	68,065
AK Alaska	0	243	120	0	363
AZ Arizona	0	0	0	0	0
AR Arkansas	0	922	32	2,825	3,779
CA California	0	1,155	1,011	735	2,901
CO Colorado	0	0	125	352	477
CT Connecticut	0	449	1,620	43	2,112
DE Delaware	683	13,711	11,445	1,744	27,583
FL Florida	37,210	35,537	11,387	19,278	103,412
GA Georgia	20,852	10,516	69,362	15,750	116,480
HI Hawaii	0	7,578	20	0	7,598
ID Idaho	744	2,615	7,070	876	11,305
IL Illinois	4,616	471,300	39,624	51,870	567,410
IN Indiana	3,999	239,180	45,317	36,075	324,571
IA Iowa	93	296,122	109,733	61,357	467,305
KS Kansas	0	269	2,238	800	3,307
KY Kentucky	1,066	87,171	7,575	139	95,951
LA Louisiana	16,195	0	88,445	1,274	105,914
ME Maine	0	0	5,949	0	5,949
MD Maryland	1,977	1,150	17,259	9,474	29,860
MA Massachusetts	0	434	1,282	972	2,688
MI Michigan	914	140,413	56,850	1,234	199,411
MN Minnesota	668	131,254	219,263	12,055	363,240
MS Mississippi	0	14,049	1,671	5,630	21,350
MO Missouri	1,833	19,084	48,217	14,436	83,570
MT Montana	0	1,942	11,281	446	13,669
NE Nebraska	0	4,426	2,995	8,246	15,667
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	832	0	832
NJ New Jersey	0	1,488	3,649	1,046	6,183
NM New Mexico	0	0	0	0	0
NY New York	1,282	14,135	37,059	3,628	56,104
NC North Carolina	10,439	16,197	32,753	12,858	72,247
ND North Dakota	0	7,356	18,991	493	26,840
OH Ohio	27,739	282,515	107,471	14,115	431,840
OK Oklahoma	0	0	1,184	0	1,184
OR Oregon	27	4,187	15,080	1,783	21,077
PA Pennsylvania	4,791	5,729	44,738	4,626	59,884
RI Rhode Island	0	0	1,485	248	1,733
SC South Carolina	8,993	5,537	52,144	3,301	69,975
SD South Dakota	0	9,701	8,324	2,153	20,178
TN Tennessee	1,458	63,805	20,287	4,655	90,205
TX Texas	0	0	0	0	0
UT Utah	0	115	220	0	335
VT Vermont	0	0	5,639	108	5,747
VA Virginia	5,508	2,706	52,891	12,216	73,321
WA Washington	5,484	14,515	24,062	3,443	47,504
WV West Virginia	0	1,332	360	0	1,692
WI Wisconsin	10,704	196,653	75,295	8,105	290,757
WY Wyoming	0	507	198	0	705
TOTAL U.S.:	168,005	2,139,282	1,290,991	324,002	3,922,280
CANADA					
AB Alberta	132	58	37,604	2,341	40,135
BC Brit. Columbia	695	76	7,272	55	8,098
MB Manitoba	(11)	4,485	19,715	2,789	26,978
NB New Brunswick	0	3,706	8,024	0	11,730
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	4,203	1,930	0	6,133
ON Ontario	1,086	123,817	67,510	782	193,195
PE Pr.Edward Isle	0	1,662	10,187	0	11,849
PQ Quebec	21	5,095	95,552	54	100,722
SK Saskatchewan	30	2,478	11,317	110	13,935
TOTAL CAN:	1,953	145,580	259,111	6,131	412,775
TOTAL DOMESTIC	169,958	2,284,862	1,550,102	330,133	4,335,055
EXPORT SALES:	2,246,760	235,851	454,417	80,853	3,017,881
TOTAL AG SALES	2,416,718	2,520,713	2,004,519	410,986	7,352,936

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	85,913	-	-	38,625	124,538
AK Alaska	0	-	-	29	29
AZ Arizona	26	-	-	0	26
AR Arkansas	9	-	-	0	9
CA California	93	-	-	0	93
CO Colorado	5	-	-	40	45
CT Connecticut	133	-	-	0	133
DE Delaware	15,263	-	-	19,963	35,226
FL Florida	363	-	-	376	739
GA Georgia	13	-	-	1	14
HI Hawaii	0	-	-	0	0
ID Idaho	13	-	-	0	13
IL Illinois	1,104	-	-	1,198	2,302
IN Indiana	2,186	-	-	505	2,691
IA Iowa	1,578	-	-	141	1,719
KS Kansas	14	-	-	0	14
KY Kentucky	0	-	-	531	531
LA Louisiana	0	-	-	0	0
ME Maine	397	-	-	0	397
MD Maryland	258	-	-	0	258
MA Massachusetts	28	-	-	0	28
MI Michigan	1,903	-	-	4,649	6,552
MN Minnesota	3,852	-	-	32	3,884
MS Mississippi	0	-	-	0	0
MO Missouri	2,383	-	-	72	2,455
MT Montana	174	-	-	0	174
NE Nebraska	0	-	-	26	26
NV Nevada	13	-	-	0	13
NH New Hampshire	40	-	-	0	40
NJ New Jersey	256	-	-	1,945	2,201
NM New Mexico	7	-	-	0	7
NY New York	24,224	-	-	26	24,250
NC North Carolina	0	-	-	13	13
ND North Dakota	0	-	-	0	0
OH Ohio	2,360	-	-	44,683	47,043
OK Oklahoma	0	-	-	0	0
OR Oregon	1,901	-	-	20	1,921
PA Pennsylvania	1,699	-	-	291	1,990
RI Rhode Island	26	-	-	0	26
SC South Carolina	0	-	-	52	52
SD South Dakota	67	-	-	0	67
TN Tennessee	311	-	-	348	659
TX Texas	46	-	-	562	608
UT Utah	0	-	-	0	0
VT Vermont	26	-	-	0	26
VA Virginia	200	-	-	95	295
WA Washington	181	-	-	318	499
WV West Virginia	34	-	-	422	456
WI Wisconsin	27,583	-	-	292	27,875
WY Wyoming	13,330	-	-	9,501	22,831
TOTAL U.S.:	188,012	-	-	124,756	312,768
CANADA					
AB Alberta	1,482	-	-	244	1,726
BC Brit. Columbia	36	-	-	6	42
MB Manitoba	0	-	-	0	0
NB New Brunswick	0	-	-	20	20
NF Newfoundland	0	-	-	0	0
NS Nova Scotia	0	-	-	0	0
ON Ontario	8,298	-	-	424	8,722
PE Pr.Edward Isle	0	-	-	0	0
PQ Quebec	885	-	-	124	1,009
SK Saskatchewan	4,161	-	-	1,005	5,166
TOTAL CAN:	14,862	-	-	1,823	16,685
TOTAL DOMESTIC	202,874	-	-	126,579	329,453
EXPORT SALES:	4,710	-	-	149,090	153,800
TOTAL NON-AG SALES	**207,584**	-	-	**275,669**	**483,253**
GRAND TOTAL	**2,624,302**	**2,520,713**	**2,004,519**	**686,655**	**7,836,189**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1989/90 AND 1988/89

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989/90	1988/89	1990	1989	1988	1987	1989/90	1988/89
MURIATE								
Standard	447,224	471,366	109,246	77,331	61,481	71,940	415,309	455,516
Chemical	10,950	10,385	1,335	1,506	780	767	11,121	9,659
Coarse	154,478	172,254	16,257	16,312	6,085	10,654	154,533	162,027
Granular	769,121	653,416	146,466	73,931	57,960	79,543	696,586	637,445
Soluble	49,336	48,435	2,753	4,401	1,982	809	50,984	46,016
Sulphates	395,774	272,051	68,003	48,249	31,805	55,907	376,020	255,607
TOTAL:	1,826,883	1,627,907	344,060	221,730	160,093	219,620	1,704,553	1,566,270

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89
MURIATE										
Standard	126,225	152,271	146,677	183,752	130,989	123,276	5,610	4,872	409,501	464,171
Chemical	-	-	-	-	10,904	8,228	749	1,086	11,653	9,314
Coarse	111,785	109,396	38,054	49,272	-	-	-	-	149,839	158,668
Granular	595,897	449,144	93,734	204,982	-	-	-	-	689,631	654,126
Soluble	50,664	39,546	13	66	3,137	9,150	-	164	53,814	48,926
Sulphates	204,277	169,699	161,677	94,691	7,161	6,973	217	44	373,332	271,407
TOTAL:	1,088,848	920,056	440,155	532,763	152,191	147,627	6,576	6,166	1,687,770	1,606,612

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL	
Argentina	687	2,821	4,699	0	2,922	11,129	
Australia	0	0	0	0	5,683	5,683	
Belize	762	0	1,542	0	102	2,406	
Brazil	8,446	20,199	39,061	0	598	68,304	
Chile	10,045	2,881	0	0	7,799	20,725	
China	0	0	0	0	44,325	44,325	
Colombia	24,704	4,201	0	0	2,909	31,814	
Costa Rica	13,969	667	5,049	0	6,084	25,769	
Dom. Republic	3,701	0	24,036	13	1,294	29,044	
Ecuador	7,968	242	0	0	727	8,937	
El Salvador	0	0	1,453	0	242	1,695	
French Guiana	297	0	0	0	0	297	
Honduras	948	952	0	0	485	2,385	
India	0	0	0	0	10,544	10,544	
Indonesia	0	0	0	0	4,567	4,567	
Jamaica	906	0	0	0	0	906	
Japan	24,254	1,399	8,490	0	38,199	72,342	
Malaysia	0	0	0	0	3,374	3,374	
Martinique	0	0	5,834	0	1,160	6,994	
Mexico	41,600	0	0	0	15,118	56,718	
New Zealand	0	0	0	0	248	248	
Panama	0	0	2,621	0	100	2,721	
Peru	8,043	0	0	0	7,029	15,072	
Puerto Rico	0	3,025	0	0	99	3,124	
Sweden	347	0	0	0	0	347	(A)
Taiwan	0	0	0	0	40	40	
Thailand	0	0	0	0	2,242	2,242	
Trinidad	0	0	949	0	0	949	(A)
Uruguay	0	1,667	0	0	0	1,667	
Venezuela	0	0	0	0	5,787	5,787	
TOTAL AG:	146,677	38,054	93,734	13	161,677	440,155	
NON-AGRICULTURAL							
Argentina	60	-	-	0	0	60	
Australia	0	-	-	0	82	82	
Japan	37	-	-	0	50	87	
Mexico	5,623	-	-	0	75	5,698	
New Zealand	0	-	-	0	10	10	
Puerto Rico	4	-	-	0	0	4	
Sweden	635	-	-	0	0	635	
TOTAL NON-AG:	6,359	-	-	0	217	6,576	
TOTAL EXPORTS	**153,036**	**38,054**	**93,734**	**13**	**161,894**	**446,731**	

NOTE A: previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	4,904	188	3,638	394	4,605	13,729
AK Alaska	15	0	1,038	0	18	1,071
AZ Arizona	997	219	1,449	46	1,074	3,785
AR Arkansas	847	293	43,909	6,475	355	51,879
CA California	31,729	16,121	13,917	559	18,153	80,479
CO Colorado	3,458	37	7,070	1,045	985	12,595
CT Connecticut	0	0	0	0	219	219
DE Delaware	0	0	0	0	440	440
FL Florida	3,761	737	3,427	114	40,900	48,939
GA Georgia	314	0	1,895	905	16,861	19,975
HI Hawaii	0	634	32	0	560	1,226
ID Idaho	2,284	4,434	11,534	0	1,535	19,787
IL Illinois	8,740	14,371	34,232	936	2,458	60,737
IN Indiana	7,903	14,757	21,038	4,968	2,216	50,882
IA Iowa	1,215	9,168	26,859	244	441	37,927
KS Kansas	3,234	7,723	29,350	5,648	1,182	47,137
KY Kentucky	11	0	19,754	299	7,768	27,832
LA Louisiana	4,015	2,235	34,171	4,326	183	44,930
ME Maine	0	0	0	0	404	404
MD Maryland	0	0	0	0	322	322
MA Massachusetts	0	0	0	0	276	276
MI Michigan	0	0	10,570	0	2,765	13,335
MN Minnesota	18	1,012	1,516	265	4,937	7,748
MS Mississippi	0	1,372	13,536	206	575	15,689
MO Missouri	15,274	14,552	168,404	7,825	1,650	207,705
MT Montana	93	0	108	0	8	209
NE Nebraska	2,379	113	11,628	1,005	6,388	21,513
NV Nevada	75	0	376	0	347	798
NH New Hampshire	0	0	0	0	5	5
NJ New Jersey	0	0	0	0	166	166
NM New Mexico	1,141	0	2,250	333	1,042	4,766
NY New York	0	0	0	0	3,214	3,214
NC North Carolina	0	0	0	27	11,402	11,429
ND North Dakota	0	0	0	0	5	5
OH Ohio	1	0	3,846	0	8,672	12,519
OK Oklahoma	2,582	1,624	16,530	477	702	21,915
OR Oregon	1,017	1,200	8,105	0	1,767	12,089
PA Pennsylvania	0	0	0	0	3,346	3,346
RI Rhode Island	0	0	0	0	588	588
SC South Carolina	0	0	1,070	0	5,992	7,062
SD South Dakota	15	16	29	16	63	139
TN Tennessee	2,855	0	10,437	84	3,851	17,227
TX Texas	11,651	20,745	89,427	14,467	10,434	146,724
UT Utah	15,200	82	2,231	0	696	18,209
VT Vermont	0	0	0	0	340	340
VA Virginia	0	0	348	0	7,952	8,300
WA Washington	15	0	460	0	2,582	3,057
WV West Virginia	0	0	0	0	323	323
WI Wisconsin	0	0	0	0	5,515	5,515
WY Wyoming	184	152	1,713	0	94	2,143
TOTAL U.S.:	125,927	111,785	595,897	50,664	186,376	1,070,649
CANADA						
AB Alberta	0	0	0	0	133	133
BC Brit. Columbia	0	0	0	0	540	540
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	807	807
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	8,085	8,085
PE Pr.Edward Isle	0	0	0	0	192	192
PQ Quebec	298	0	0	0	8,144	8,442
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	298	0	0	0	17,901	18,199
TOTAL DOMESTIC	126,225	111,785	595,897	50,664	204,277	1,088,848
EXPORT SALES:	146,677	38,054	93,734	13	161,677	440,155
TOTAL AG SALES	**272,902**	**149,839**	**689,631**	**50,677**	**365,954**	**1,529,003**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	104	-	-	69	12	185
AK Alaska	0	-	-	0	0	0
AZ Arizona	1,079	-	-	0	143	1,222
AR Arkansas	41	-	-	14	194	249
CA California	8,012	-	-	(21)	651	8,642
CO Colorado	1,264	-	-	12	42	1,318
CT Connecticut	99	-	-	0	0	99
DE Delaware	3,998	-	-	0	300	4,298
FL Florida	93	-	-	0	265	358
GA Georgia	1,642	-	-	0	523	2,165
HI Hawaii	0	-	-	0	0	0
ID Idaho	2,548	-	-	0	11	2,559
IL Illinois	337	-	-	0	44	381
IN Indiana	32	-	-	0	196	228
IA Iowa	630	-	-	0	167	797
KS Kansas	1,489	-	-	55	149	1,693
KY Kentucky	12	-	-	0	0	12
LA Louisiana	3,741	-	-	82	62	3,885
ME Maine	102	-	-	0	12	114
MD Maryland	0	-	-	0	220	220
MA Massachusetts	228	-	-	153	89	470
MI Michigan	123	-	-	0	60	183
MN Minnesota	114	-	-	0	10	124
MS Mississippi	45,674	-	-	80	0	45,754
MO Missouri	265	-	-	126	789	1,180
MT Montana	0	-	-	0	0	0
NE Nebraska	1,090	-	-	0	1	1,091
NV Nevada	2	-	-	0	37	39
NH New Hampshire	0	-	-	0	21	21
NJ New Jersey	356	-	-	0	193	549
NM New Mexico	17,802	-	-	0	428	18,230
NY New York	109	-	-	0	343	452
NC North Carolina	562	-	-	0	109	671
ND North Dakota	0	-	-	0	0	0
OH Ohio	99	-	-	0	77	176
OK Oklahoma	3,120	-	-	64	532	3,716
OR Oregon	58	-	-	0	0	58
PA Pennsylvania	1,292	-	-	28	111	1,431
RI Rhode Island	0	-	-	0	9	9
SC South Carolina	27	-	-	95	0	122
SD South Dakota	55	-	-	0	0	55
TN Tennessee	1,281	-	-	0	0	1,281
TX Texas	29,116	-	-	2,380	812	32,308
UT Utah	11,352	-	-	0	26	11,378
VT Vermont	0	-	-	0	0	0
VA Virginia	22	-	-	0	2	24
WA Washington	3,027	-	-	0	0	3,027
WV West Virginia	0	-	-	0	0	0
WI Wisconsin	236	-	-	0	14	250
WY Wyoming	660	-	-	0	0	660
TOTAL U.S.:	141,893	-	-	3,137	6,654	151,684
CANADA						
AB Alberta	0	-	-	0	75	75
BC Brit. Columbia	0	-	-	0	165	165
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	0	-	-	0	267	267
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	0	-	-	0	0	0
SK Saskatchewan	0	-	-	0	0	0
TOTAL CAN:	0	-	-	0	507	507
TOTAL DOMESTIC	141,893	-	-	3,137	7,161	152,191
EXPORT SALES:	6,359	-	-	0	217	6,576
TOTAL NON-AG SALES	**148,252**	-	-	**3,137**	**7,378**	**158,767**
GRAND TOTAL	**421,154**	**149,839**	**689,631**	**53,814**	**373,332**	**1,687,770**